



Summary of Changes from Previous Version

Version	Date	Author	Summary of Updates
V7	August 2024	P Wilkinson	Policy updated throughout including thresholds, sign off rates, processes and procedures
V8	February 2025	DCEO & CFO	Updated wording on Page 22 in reference to Public Contracts Regulations



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Finance Policy and Procedures Manual

AAS - Approved Administration Support (clerical & finance staff.)

ABM – Academy Business Manager

AO - Accounting Officer

ARC - Audit & Risk Committee

BACS – Bankers' Automated Clearing Services

CEO – Chief Executive Officer

CFO – Chief Financial Officer

DCEO – Deputy Chief Executive Officer

DfE – Department for Education

ELP – Exceed Learning Partnership

ESFA – Education & Skills Funding Agency

FO - Finance Officer

FOC – Finance & Operations Committee

LGB – Local Governing Boards

MAT – Multi-Academy Trust

RMBC – Rotherham Metropolitan Borough Council

SLT – Senior Leadership Team



1. Introduction

The purpose of this policy is to ensure that Exceed Learning Partnership ("The MAT") maintains and develops systems of financial control, which conform to the requirements of both propriety and of good financial management. It is essential that these systems operate properly to meet the requirements of the MAT's Funding Agreement with the Department for Education.

The MAT must comply with the principles of financial control outlined in the 'Trust Handbook' published by the DfE. This policy expands on that guidance and forms the manual detailing information on the MAT accounting procedures and systems. It should be read by all staff involved with financial systems and accountability. This policy is supported by other ELP policies which provide guidance of other finance- related issues:

- Pay Policy
- Anti-Fraud and Corruption Policy
- Gifts and Hospitality Policy
- Scheme of Delegation
- Charging and Remissions Policy
- Debt Recovery Policy
- Whistleblowing Policy
- Reserves Policy
- Recruitment Policy
- Funding Agreement
- Articles of Association
- Risk Management Policy
- Competitive Tendering and Procurement Policy
- Dinner Money Policy
- Credit Card Policy
- Investment Policy
- Reserves Appeals Policy



2. Principles

The Board of Directors ("The Board") will manage their affairs in accordance with the high standards detailed in 'Guidance on Codes of Practice for Board Members of Public Bodies' and in line with the seven principles of public life.

Selflessness

Holders of public office should take decisions solely in terms of the public interest.

Integrity

Holders of public office should not place themselves under any financial or other obligation to outside individuals or organisations that might influence them in their performance or their official duties.

Objectivity

In carrying out public business, including making public appointments, awarding contracts or recommending individuals for rewards and benefits, holders of public office should make choices on merits.

Accountability

Holders of public office are accountable for their decisions and actions to the public and must submit themselves to whatever scrutiny is appropriate to their office.

Openness

Holders of public office should be as open as possible about all decisions and actions that they take. They should give reasons for their decisions and restrict information only when the wider public interests clearly demand.

Honesty

Holders of public office have a duty to declare any private interests relating to their public duties and to take steps to resolve any conflicts arising in a way that protects the public interests.

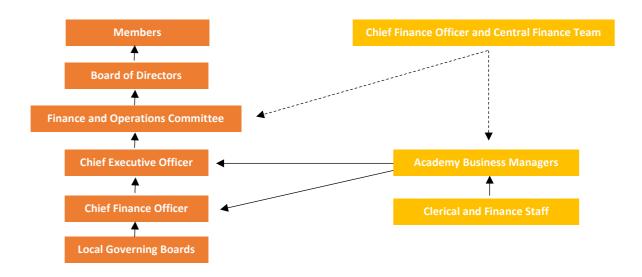




3. Organisation and Responsibilities

The Board has defined the responsibilities of each person involved in the administration of ELP and its academies' finances to avoid the duplication or omission of functions and provide a framework of accountability for the Board, LGBs and staff.

3.1 Reporting Structure



3.2 Members

Members have the final accountability for the MAT's finances, including receipt of the Annual Statutory Accounts before submission to the ESFA.

3.3 Board of Directors

The Board has overall responsibility for administration of the MAT's finances. The main financial responsibilities of the Board are prescribed in the Funding Agreement between the Academy and the DfE. The main responsibilities include:

- i. Ensure grant funding from the DfE and other Restricted funding is used for the purposes intended
- ii. Approval of the annual budget and any material changes
- iii. Ensure a Scheme of Delegation is in place
- iv. Ensure assets are managed
- v. Ensure accurate accounting records are maintained
- vi. Ensure the budget monitoring statements are a true and accurate record on income and expenditure
- vii. Approval of the Annual Statutory Accounts
- viii. Approval ELP Financial Regulations, including appropriate finance policies



3.4 Finance & Operations Committee (FOC)

The main financial responsibilities of the FOC are detailed in their terms of reference, these include:

- Initial review and recommendation to the Board of the annual budget;
- Regular monitoring of actual expenditure and income against budget;
- Ensuring the annual accounts are produced in accordance with the requirements of the Companies Act 2006 and the DfE guidance issued to academies;
- Authorising the award of contracts up to the amount stated in the Scheme of Financial Delegation;
- Reviewing the reports of the Internal and External Auditors on the effectiveness of the financial procedures and controls. These reports must also be reported to the Board.
- To review the financial policies of the MAT and where necessary make recommendations to the Directors

3.5 Audit and Risk Committee

A separate audit and risk committee has been implemented to ensure separation of duties. The main responsibilities include:

- ➤ Reviewing the Trust and Local Governing Board (LGB) Risk Registers and advising the ELP Board on the adequacy and effectiveness of the governance, risk management, financial and internal control arrangements
- ➤ Identifying on a risk-basis (with reference to its risk register) the areas for review each year, modifying the checks accordingly. For example, this may involve greater scrutiny where procedures or systems have changed
- Identifying and bringing to the attention of the Board of Directors all risks categorised as AMBER or RED with the improvement of a three-year action plan
- Reviewing the effectiveness of the Trust's internal control system established to ensure that the aims, objectives and key performance targets are achieved in the most economic, effective and environmentally preferable manner
- ➤ Ensuring that the Trust's internal audit service meets or exceeds the standards specified in the Governments internal audit manual, and complies in all other respects with these guidelines and meets agreed levels of service





3.6 Local Governing Boards (LGB)

The LGB has some powers and responsibilities for some financial and related issues delegated to it by the Board (See ELP Scheme of Delegation and Financial Authorities—Appendix 1) which it should exercise either directly or through a formally constituted finance committee. The responsibilities delegated to LGBs of individual academies include:

- Identify those additional services to be procured on behalf of individual academies;
- Monitor monthly expenditure;
- Propose financial decision levels and limits;
- Review the financial and operational risks at Academy Level

3.7 Chief Executive Officer (CEO)

The CEO has overall executive responsibility for the academies. The CEO retains responsibilities for:

- Approving SLT appointments within the authorised establishment.
- Reviewing staffing structures within the academies and Trust Central Team.
- Receiving and reviewing the academy budgets
- Receiving and reviewing the month-end accounts
- Authorising contracts up to the amount stated in the Scheme of Delegation.
- Reporting these decisions to the FOC.
- Authorised signatory as detailed in the scheme of delegation.
- Credit (purchasing) card holder.

The funding agreement identified the CEO as the Accounting Officer who is personally responsible to the Board for:

- Ensuring regularity and propriety Prudent and economic administration Avoidance of waste and extravagance
- Efficient and effective use of available resources; and
- The day-to-day organisation, staffing and management of the Trust

The Accounting Officer has the duty to take-action, if the Board or Chair is contemplating a course of action, which he or she considers an infringement of propriety or regularity. Objections should be put in writing to the Board, details sent to the Secretary of State for Education and the Trust's external auditors.

The Accounting Officer may delegate, or appoint others to assist in these responsibilities.



3.8 Academy Business Managers (ABM), Central Finance (CF) and MAT Chief Finance Officer (CFO)

The CFO and ABMs work in close collaboration with the Principals through whom they are responsible to the Board. The CFO has direct access to the FOC and ABMs. The main responsibilities of the CFO and ABMs (or delegated alternatives) are:

Responsibility	CFO	ABM	CF
Close collaboration within the MAT to facilitate effectiveness of MAT functions and responsibilities;	√	✓	\checkmark
The day-to-day management of financial issues including the establishment and operation of suitable accounting systems;	√	√	√
The management of academies' financial positions at an operational level;		✓	√
The management of academies' financial positions at a strategic level	✓		
The maintenance of effective systems of internal control;	✓	√	√
Ensuring that the annual accounts are properly presented and adequately supported by the underlying books and records of the academy;	√	✓	√
Preparation of monthly management accounts	✓	✓	√
Ensuring forms and returns are sent to the DfE in line with their reporting deadlines.	√	✓	\checkmark
Signing cheques / authorising BACs in accordance with the bank mandates	√	√	
Liaison with payroll, preparation of staff claims and reconciliation of payroll data from the MAT's payroll service provider.	√	✓	√
Management of MAT and academies' Service Level Agreements	√	✓	\checkmark
Authorising orders and the award of contracts up to the amount stated in the Scheme of Delegation and Financial Authorities (Appendix 1)	√	√	
Credit (Purchase) card holder	✓	✓	
On-line banking & BACS authorisation	√	✓	\checkmark

The proportion of each activity undertaken by the CFO and / or ABM is detailed in the Financial Process and Procedures, including but not limited to the month-end checklists.





3.9 Approved Administration Support (AAS)

AASs can be approved Clerical or Finance staff at each academy who will work in close collaboration with ABMs and are directly responsible to the ABMs. The main responsibilities, which will be determined internally by each academy, are detailed in the following sections of the policy. All staff are responsible for the security of Trust property, for avoiding loss or damage, for ensuring economy and efficiency in the use of resources and for conformity with the requirements of the Trust Handbook.

3.10 Department Budget Holders

Budget holders will be identified within each of the academies. Budgets will be set by the ABM and Principal, and agreed by the CEO and FOC. Budget holders will be notified of their budget for the academic year, as part of their responsibilities they will:

- Manage the budget delegated
- Ensure all goods and services are procured in
- accordance with the Trust Handbook
- Ensure economy, efficiency and effectiveness in the use of resources and for complying with the Trust financial procedures and 'best value' principles
- Be responsible for the security of academy property, avoiding loss or damage

3.11 Internal Audit

Checks and balances need to be put in place to ensure that the financial management arrangements within ELP are monitored. The DfE (Department for Education) requires an Internal Auditor to be appointed.

The Internal Auditors are appointed by the Audit & Risk Committee (ARC) and are intended to provide an independent oversight of the MAT's financial affairs. The main duties of the Internal Auditors are to provide the Board with on-going independent assurance that:

- ➤ The financial responsibilities of the Board are being properly discharged;
- Resources are being managed in an efficient, economic and effective manner;
- Sound systems of internal financial control are being maintained; and
- Financial considerations are fully considered in reaching decisions.

The Board has appointed an independent external body to independently undertake these duties. A programme of checks will be agreed with the ARC and the auditors will carry out financial reviews in order to provide the ARC, and indirectly the DfE, with the required assurance. These reviews will be undertaken at least twice a year for the Trust. The Auditors will undertake the checks and balances in line with the recommendations shown in the Trust Handbook.



Internal scrutiny work must focus on the suitability of, and level of compliance with financial and non-financial controls. General areas for financial review will cover the following:

- Review that bank reconciliations have been carried out each month
- Review of monthly payroll to ensure that any changes have been appropriately authorised and agreed (referring to Board, FOC, and LGB minutes.)
- Check sample orders to delivery notes and/or invoices to ensure that the documentation is complete and has been appropriately checked and authorised.
- Check of sample payments back to invoices, orders and/or delivery notes to confirm they are bona fide purchases.
- Check the month-end procedures are carried out with appropriate sign-off.
- Review a sample of expense claims to ensure the appropriate documentation to support the claim and that the claim is appropriately authorised.
- Review returns to DfE to ensure the information supplied is consistent with the underlying records and internal management reports.
- Carry out spot checks of petty cash balances and supporting vouchers.
- > Review all major contracts and ensure formal tender procedures exist and are being followed.

The Internal Auditors will produce a full report after each visit to the CEO who will report findings of each visit to the ARC and these will be reported back to the Board.

3.12 Register of Business Interests

It is vital that Directors, members of the LGBs and staff act, and are seen to act, impartially. All members of the Board of Directors and Governors are therefore required to complete a declaration of business interests. All staff are also required to complete the declaration.

Declarations should include all business and pecuniary (monetary) interests such as directorships, shareholdings and other appointments of influence within a business or other organisation. They should also include interests of related persons such as a parent, spouse, child, cohabite and business partner where that person could exert influence over a Director, Local Governor or member of staff.

The existence of a register of business interests does not of course detract from the duties of the Directors and staff to declare interests whenever they are relevant to matters being discussed by the Directors or a committee. Where an interest has been declared, Directors and staff should not attend that part of the meeting.

It is the role of the Clerk to the Board to ensure the Register of Business Interests is up to date for the Governors. It is the role of the ABM or HR Manager to check the Register of Business Interests for all employees.



3.13 Related Party Transactions

Related parties include persons and entities with control or significant influence over the academy trust, and members of the same group (e.g. parent and subsidiary companies).

ELP must report all contracts and other agreements with related parties to ESFA in advance of the contract or agreement commencing, using ESFA's related party on-line form. This requirement applies to all such contracts and agreements made on or after 1 April 2019. Business managers should notify the CFO in advance of any related party transaction taking place, and the CFO will complete the ESFA's online form as necessary. Academies should provide the CFO of the date the transaction is due to take place, the supplier and the amounts involved.

Academies must obtain ESFA's prior approval, using ESFA's related party on-line form, for contracts and other agreements for the supply of goods or services to the trust by a related party agreed on or after 1 April 2019 where any of the following limits arise:

- a contract or other agreement exceeding £40,000
- a contract or other agreement of any value that would mean the cumulative value of contracts and other agreements with the related party exceeds, or continues to exceed, £40,000 in the same financial year ending 31 August

4. Financial Planning

The CFO, and the ABMs will prepare both medium and short-term financial plans for each academy in the MAT. This is called the 3-year financial forecast. These plans are prepared to inform the strategic development of the trust Budget planning processes for the next 3 years.

The Strategic Plan for the Trust identifies the improvement priorities over the medium to long- term and the expected level of resources available. This is aligned to the Trust Business Plan.

The Annual Improvement Plan for each academy provides the framework for the annual budget. The annual budget is a detailed statement of the expected resources available to each academy and the planned use of those resources during the year.



5. Annual Budget

5.1 Budget Setting

The budget process follows an annual planning cycle which is detailed in the flowchart below.

The ABMs and Principals in liaison with the CFO, and CEO, are responsible for the preparation of the annual budget which the Board, through its FOC, must approve each year.

The approved budget must be submitted to the DfE by the published timetable each year. The CFO is responsible for establishing a timetable which allows sufficient time for the approval process and ensures the submission date published by the DfE is met.

The annual budget will reflect the best estimate of the resources available for each academy for the forthcoming year and will detail how those resources will be utilised; establishing clear links to support the objectives identified in the Academy Improvement Plans.

The budget planning process will incorporate the following elements: -

- Forecasts of likely pupil numbers to estimate the amount of DfE grant receivable
- Review of other income sources
- Review of past performance against budgets
- Consideration of improvement priorities against performance outcomes or external evaluations
- Identification of potential efficiency and budget containment actions
- Annual review of expenditure headings to reflect known changes and expected variations in costs e.g. pay increases, inflation or other anticipated changes.

The draft budgets will be presented to the CEO and Executive team for initial agreement and then put forward to the FOC together with a supporting report for approval by the CFO. Once the budgets are agreed this should be communicated to all responsible budget holders to ensure they are aware of budgetary constraints.

The budget should be seen as a working document (working budgets) which are revised and updated monthly to maintain an up-to-date forecast out-turn for the academic year.



5.1 ELP Annual Budgeting Cycle

September – December

- Management accounts and budget variance reporting against the original approved opening Directors budget.
- Working budget to be updated each month to reflect an up to date forecast out-turn for the academic year. Each month's updated budget / forecast out-turn to be saved as a separate scenario on the Access finance system for reference.

January – February

- Continue to report against the approved opening Directors Budget.
- Revised budgets prepared for the current academic year. Approval required from the FOC and Board of Directors.
- Working budgets / **forecast out-turns** continue to be updated each month.

Future Years Budgets

- Each academy will prepare a staffing structure for the next academic year and ensure that this is implemented in the budget and checked for affordability.
- Budget assumptions prepared by the central Trust team for each academy.

March – June

- Management accounts and budget variance reporting against the approved revised budgets.
- Working budgets / **forecast out-turns** continue to be updated each month.

Future Years Budgets

- Figures compiled for new 3 year budgets, incorporating updates to budget assumptions, funding rates and staffing scenarios.
- · Staffing finalised.
- Recruitment starts in March for staffing for the next academic year.
- 3 year budgets approved by the FOC and recommended for approval by the Board of Directors.

May & June – Current Budget Closes

- No further budget holder spending.
- Only orders from ABM can be put through.

July – August

- Management accounts and budget variance reporting against the approved revised budgets.
- Working budgets / forecast out-turn updated for July month end.

Future Years Budgets

 3 year Budget Forecast Return prepared and submitted to the ESFA.



5.2 Budget Conditions

Budgets should be set, wherever possible, on an in-year cost-neutral basis as a minimum. In-year deficit budgets will firstly have to be agreed with the CEO and justified to FOC for approval. Academies will need to justify their reasons for approval of an in-year deficit budget and present a plan for subsequent recovery and non-repetition.

6. Budget Management

The ABMs will be responsible for reconciling all bank accounts and budgets monthly.

The CEO and Chair of Directors will receive monthly budget monitoring reports from the CFO on current spend against budget and forecast outturn expenditure. Recommendations will be suggested regarding appropriate action to be taken to correct any significant over or under spending and plans formulated for consideration at FOC or Board of Directors.

The CEO delegates responsibility to the Principals to monitor and account academy budgets. The Principal then delegates responsibility to budget holders. These budget holders must operate within the same objectives and controls as outlined in this policy. Delegated budget holders will be provided with sufficient information to enable them to perform adequate monitoring and control. Such budget holders are accountable to the Principal who is responsible for ensuring mechanisms exist to enable such delegated budgets to be monitored and managed. The Principal then accounts the expenditure and budget to the CFO who in turn accounts the budgets to the CEO and Directors.

Any potential overspends against the budgets must in the first instance be discussed with the ABMs.

The FOC will continually monitor the quality of the financial information presented to it to ensure that what is provided remains appropriate, particularly in terms of its timing, level of detail and narrative.

The original budget must be set in the Access accounting systems and up-to-date changes monitored against master budgets which will record in-year changes. An audit trail of all virements made after the approval of the original budgets must be made. (Month-end budget reports will evidence this).



7. Accounting Systems

7.1 Access Finance & Budgeting

ELP uses Access Finance & Budgeting and all financial transactions must be recorded using this system. Access rights within the system are defined for each user with a unique ID and password.

- All financial transactions relating to the MAT/ academies' budgets must be recorded using Access. There
 must be a clear audit trail for all financial transactions from the original documentation to accounting
 records. Finance records must be stored for 7 years in accordance with the Companies Act.
- Only authorised staff will be permitted access to the accounting records, which should be securely retained when not in use.
- Authorisation and supervisory controls should be adequate to ensure transactions are properly recorded or that errors are identified.
- All records should be protected against unauthorised modifications, destruction, disclosure or loss whether by accident or intention.
- The finance system is cloud based, therefore protected by robust back up procedures.

7.2 Transaction Processing

- All journal transfers and transactions in will be processed by authorised finance staff.
- Cash Book entries will be made by authorised finance staff.
- Fixed Asset transactions will be made by authorised finance staff.
- Requisitions will be approved by the budget holder.
- Orders will be authorised in accordance with the Scheme of Delegation and Financial Authorities –
 Appendix 1.
- Invoices will be processed ready for payment by the authorised finance staff.
- Sales Ledger invoices raised by the authorized finance staff.
- BACS or Manual Payments should be raised by authorised finance staff.
- BACS or Manual Payments will be approved and countersigned according to the Scheme of Delegation and authorised staff on the bank mandate.
- The ABMs/ Central Finance team / CFO will ensure monthly reconciliations in respect of the sales ledger, purchase ledger, payroll, nominal ledgers and cash book.

7.3 Accounting for 'Other' Income

Academies will use a recognised parent payment system (RPPS), e.g., ParentPay, to deal with the collection of 'other income'. Each user is defined with a unique ID and password.

- The approved AASs are responsible for the day-to-day management of the RPPS system.
- The approved AASs produce reports for data input into Access.
- The ABMs are responsible for overseeing this system and receiving information from the approved AAS.



8. Payroll

The main elements of the payroll system are:

- Staff Appointments
- Payroll administration
- Payments and monitoring

8.1 Staff Appointments

The Board, in conjunction with the CEO approves the Staffing Structure for each academy alongside the budget, and forms part of the Pay Policy.

Changes to the Staffing Structure of the academy outside the approved budget are agreed through a business case to the Trust Executive team outlining the financial requirements of the role with adequate checking of the current budgeting and forecast position. Principals will work with the Trust Executive team on changes to the staffing structure, before putting in a business case for approval.

The SLT has the authority to appoint staff within the authorised staffing structure. The ABMs or HR Manager will maintain personnel files for all members of staff, which include contracts of employment and identified documentation as outlined in the Recruitment Policy and in line with data protection policies. All Staff Personnel information, if not electronic, will be stored in a lockable cabinet.

8.2 Payroll Administration

ELP payroll is outsourced to an appropriate provider. The current payroll provider is Rotherham Metropolitan Borough Council. Master personnel records are held in a secure place with only authorised personnel having access rights to this information which is password controlled.

All Payroll transactions relating to academy staff, permanent or casual, will be processed through the payroll system. RMBC have a contractual obligation to process transactions in line with the agreed service specification and to meet all statutory requirements.

All new appointments, leavers, changes to contracts or personal details are undertaken on the payroll portal by ABMs (HR Manager in Secondary Academy).

ABMs are responsible for keeping the staff personnel database up-to-date via an approved information management system.

Absence records are maintained by the ABMs or HR Manager. Unpaid leave is notified to payroll using the payroll portal by authorised personnel.

All additional hours must be pre-approved and authorised by Principals at Primary Level and either HR Manager or ABM at Secondary Level.





SLT additional hours must be pre-approved by the Principal in all phases. Claims for overtime / variance of grade of duties, casual claims and supply claims will be entered on to the payroll portal monthly and approved as outlined above Payroll Variance is checked by each academy's Business Manager as part of the month end process. Payroll provide each academy with a payroll report accordingly.

8.3 Payments and Monitoring

All salary payments are made by BACS. It is an ELP condition of employment that all employees must have a bank account.

The payroll provider submits payroll reports to academies prior to salary payments being dispatched detailing costs and details of payments to individuals. A BACS report is also submitted. The ABMs will undertake a payroll reconciliation to ensure the data does not contain errors prior to salaries being paid.

The ABMs are responsible for checking that all unpaid leave/ additional hours have been processed as previously agreed. The final payroll run should be checked and signed by the ABM, and approved by the Principal before final submission to payroll. For Secondary Academies, checked and signed off by HR Manager, approved by Business Manager.

The payroll provider will calculate deductions due from payroll to comply with current legislation. The major deductions are for tax, national insurance and pensions. The amounts payable are summarised on the gross to net pay payroll print received from payroll. The total net pay and deductions per academy are deducted from the individual Academy's Bank Account by direct debit.

The ABMs are responsible for entering the payroll data into Access via journal at the earliest opportunity.

Each year the ABMs will check each member of staff's gross pay against the payroll system to the contract of employment.



9. Value for Money (VFM) Procedures

All orders for goods and services are subject to the following rules concerning quotes and tenders below:

9.1 Orders under £12,500 (inclusive of VAT)

Value for money should always be considered but no formal written quotes are required. Review the use of existing resources and consider the cost, quality, reliability and availability.

9.2 Orders between £12,500 - £44,999 (inclusive of VAT)

At least two written quotes should be obtained for all orders to identify the best source of the goods and services.

Alternatively, goods and services may be procured through a compliant DfE approved framework. For all orders between £12,500 and £99,999, the specified number of quotes are required except where:

- The service is being provided by a contractor to maintain or extend systems they have previously installed or are under contract to maintain.
- The supplier has provided a quote or tender for a similar service within the past 12 months
 where they were the selected supplier. Details should be recorded on or attached to the
 requisition form.
- Invoice is part of a capital project that has already been subject to a tender exercise.

9.3 Orders between £45,000 - £99,999 (inclusive of VAT)

At least three written quotes should be obtained for all orders to identify the best source of the goods and services except in the instances noted above.

Alternatively, goods and services may be procured through a compliant DfE approved framework.

9.4 Orders over £100,000 and up to PCR Procurement Thresholds (inclusive of VAT)

Goods or services ordered with a value of £100,000 or over, or for a series of contracts in which the total exceeds £100,000 must either be subject to formal tendering procedures as detailed below or procured through a compliant DfE approved framework. All paperwork relating to the tender must be kept.

9.5 Orders over the PCR Threshold (inclusive of VAT)

- ➤ Goods and most services £214,904
- Social and other specific services £663,540
- ➤ Works £5,372,609

Procurements above these thresholds must be carried out in accordance with the Public Contract Regulations 2015 and these procurements must be advertised on the UK government's Find a Tender service (FTS). External advice must be sought where necessary.



10. Forms of Tender

There are three forms of tender procedure: open, restricted and negotiated and the circumstances in which each procedure should be used are described below:

10.1 Open Tender

This is where potential suppliers are invited to tender. The MAT tender process must be agreed with the CFO and the DCEO for academy tenders, in line with the delegated financial authorities and how best to advertise for suppliers. This is the preferred method of tendering, as it is most conductive to competition and the propriety of public funds.

10.2 Restricted Tenders

This is where suppliers are specifically invited to tender and are appropriate where:

- There is a need to maintain a balance between the contract value and administrative costs,
- A large number of suppliers would come forward or because the nature of the goods is such that only specific suppliers can be expected to supply the academy requirements,
- The costs of publicity and advertising are likely to outweigh the potential benefits of open tendering.



10.3 Negotiated Tender

The terms of the contract may be negotiated with one or more chosen suppliers. This is appropriate in specific circumstances:

- The above methods have resulted in either no or unacceptable tenders,
- Only one or very few suppliers are available,
- Extreme urgency exists,
- Additional deliveries by existing supplier are justified

10.4 Preparing for Tender

Full consideration should be given to:

- Objective of project
- Overall requirements
- Technical skills required
- After sales service requirements
- Form of contract

It will be necessary to rank all the requirements and award marks to suppliers on fulfilment of these requirements to help reach an overall decision.



10.5 Invitation for Tender

An invitation to tender should include the following:

- Introduction/background
- Scope and objectives of the project
- Technical requirements
- Implementation of the project
- Terms and conditions of the tender
- Form of response

10.6 Aspects to consider

Financial

- Comparison of like with like cost and if a lower price means a reduced service or lower quality this should be borne in mind when reaching a decision.
- Hidden costs care should be taken to ensure tender price is the total price.
- Is there scope for negotiation? The Trust should always aim to achieve best value for money.

Technical

- Qualifications of contractor
- Experience
- Descriptions of technical and service facilities
- Compliance to CDM
- Certificates
- Quality control procedures
- Details of previous sales and references

Other considerations

- Pre-sales demonstrations
- After sales service
- Financial status of supplier. Suppliers in financial difficulty may have problems completing contracts and in the provision of after sales service. It may be appropriate to have an accountant or similarly qualified person examine audited accounts etc.

10.7 Tender Acceptance Procedures

The tender invitation will state the time and date by which the completed tender document should be received by the MAT/Academy. Tender submissions should be received in plain envelopes clearly stating they contain tender documents they must be:

- Date stamped and marked with the time of receipt
- Store, unopened, in a secure place prior to tender opening
- Tenders received after the deadline should not normally be accepted



10.8 Tender Opening Procedures

All tenders should be opened at the same time and tender details should be recorded and signed. Two persons should be present at the opening of the tenders this would normally be:

CEO and DCEO plus a member of the Board of Directors

10.9 Tender Evaluation Procedures

The evaluation process should involve at least two people. Those involved should disclose all interests, which may influence their objectivity. If there is a potential conflict of interest then that person must withdraw from the tendering process.

Those involved must take care not to accept gifts or hospitality from potential suppliers that could be seen to compromise their independence.

The award of the tender must be approved by the Board of Directors. The accepted tender should be one that is economically most advantageous unless it can be demonstrated that this is not the best option for the Trust and other factors outweigh any monetary savings.



11. Purchasing

The MAT and its academies will aim to achieve best value for money for all its purchases ensuring that services are delivered in the most economical, efficient and effective way, within available resources, and with independent validation of performance achieved wherever practicable. A large proportion of purchases will be paid for with public funds and they need to maintain the integrity of these funds by following the general principals of:

- Probity an approach to all interested parties in the disclosure of information that lends itself to necessary scrutiny.
- Accountability the process whereby individuals are responsible for their actions and decisions.
- Fairness that all those dealt with by the Academy are dealt with on a fair and equitable basis.

The CFO and ABMs will ensure that there is a clear separation of duties within the finance team.

11.1 Orders for Goods and services

Where requisition raisers have been set up, they should raise an electronic requisition for goods or services on the Access system. Once the budget holder has approved the requisition, this is then converted into an electronic purchase order by the finance team (this applies to secondary academies only until all academies



have implemented a fully electronic system) Primaries may raise purchase orders via paper based initially if no requisition is required/requisition raisers and budget holders haven't been set up on the Access system.

Where the value of an order is over £12,499, this must be accompanied by evidence of appropriate number of quotes – as per section 9. Orders will be authorised only if the VFM documentation is present and correct and attached electronically or to the paper Purchase Order. Advice about suppliers or obtaining best value is available from the CFO Trust Finance Manager.

Circumstances where a Purchase Order is not required:

- Recurring utility and water rate charges.
- Contracted agreements such as leases.
- Recharges from within the Trust.
- Recurring monthly cleaning charges.
- Recurring monthly waste management charges.
- Capital expenditure that has been subject to tenders and quotations exercises and contracts agreed.
- Credit card purchases approval will be sought in line with credit card policy.
- Where an order has needed to be raised due to an emergency or immediate pupil or academy need.



11.2 Delivery of Goods and Services

On receipt of goods the goods receiver (normally the requisition raiser or budget holder,) will check the goods received to the purchase order and update the Access system.

The goods receiver will raise any discrepancies with the finance team for investigation.

The budget holder must ensure that the goods received are of acceptable quality. Any goods that are rejected must be notified to the finance team within 2 days of delivery.

12. Payment of Accounts

12.1 Processing of Invoices

It is preferred that suppliers raise a purchase invoice to the Trust/ academy for payment. If payment is needed on or before delivery or no credit is given, a pro forma should be provided. As a general rule the Trust will not normally pay for goods or services in advance.

Payment for supplies and services will be paid upon receipt of an invoice when:

- It is confirmed that goods or services have been received and are of the quality expected
- The invoice is arithmetically correct
- Prices are correct
- VAT has been applied correctly



At least two authorised staff members must be involved in the process of agreeing invoices and authorising payment. The finance team will do the above checks and enter the invoices onto Access as soon as possible. All invoices are to be processed through Access, payments generated via BACS and authorised in accordance with the Bank Mandate.

13. Other Purchases

13.1 Credit Card Purchases

Wherever possible, all academy purchases should be made via a purchase order from the academy and paid through the BACS system on receipt of an invoice.

Purchasing cards must not be used for suppliers on the Trust purchase ledger, or to avoid using the established procurement processes.

A purchase order is not required; however, cardholders must not authorise their own card expenditure. All card purchases must be pre-approved and follow the Trusts scheme of delegation for financial authorisation.

The transaction is recorded in Access as soon as possible

The credit card(s) should be held securely at all times and the PIN code(s) not disclosed to any other party. When credit cards are issued, the employee will sign the agreement for acceptable use within the policy.

13.2 Reimbursements to individuals

Some academies operate a petty cash account. Petty cash is intended for use to purchase small items, up to £50. Requests for cash above this value (up to £100) must always be authorised by the ABM in advance. Under normal circumstances payment above £100 should be made via BACS or cheque upon receipt of an invoice or VAT receipt. Evidence of expenditure (i.e. receipts) must be submitted in order to claim. For reimbursement of cash transactions:

- Re-imbursement to individuals is to be made via the petty cash receipt form (completed by finance team) and MUST be supported by receipts for the goods/services received. Receipts must only contain academy related purchases (not personal expenditure).
- Staff members must not use their own personal loyalty cards in order to obtain points etc when purchasing on behalf of the Trust or academies. Staff should not use their own personal debit/ credit cards in order to purchase on behalf of ELP
- Reimbursement may be refused if the finance team consider if the procedures outlined in this policy
 have not been adhered to or the budget holder has already spent their full allocation and did not seek
 prior approval to exceed the funds available.
- The person being reimbursed signs for receipt of the reimbursement
- The reimbursement is recorded in Access as soon as possible

13.3 Purchase of alcohol

Alcohol-containing products intended for recreational, social or gift purposes will not be purchased from the academy's revenue resources. Trust funds should not be used to purchase alcohol, except where it is to be used in religious services.



14. Income

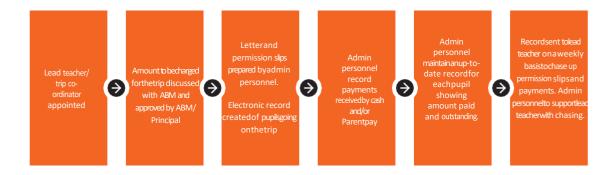
14.1 Income collected by the academies

Academies collect income from parents or the public for:

- School Meals
- Trips and residential visits
- Book bags & uniform
- After School Club
- Lettings
- Donations and collections (e.g. non-uniform days)
- Other schools and organisations for consultancy services
- Education equipment/ resources
- Reimbursements from various parties for activities in which the academies play an active role.

Academies use a recognised parent payment system (RPPS) to administer the collection of this income. The ABMs are responsible for the day-to-day administration of the RPPS and the collection of income.

14.2 Trips / Activities



14.3 Lettings

The policy for lettings of premises is contained in a separate document. The Policy and charges will be reviewed annually and approved by FOC.

ABMs and/or Clerical Assistants are responsible for maintaining records of bookings facilities and for identifying the sums due from each organisation. Payments must be made in advance for these facilities whenever possible.

ABMs will be responsible for chasing outstanding debts, debts will only be written off in accordance with the financial authority contained within the Scheme of Delegation.



14.4 Cash and Security

All cash and cheques must be held in the academy safe prior to banking. Banking will take place at least weekly. Where the academy is holding more than £500 at any one time, banking will be more frequent. The academy will not hold sums of more than £5000 (RPA Limit) within the safe.

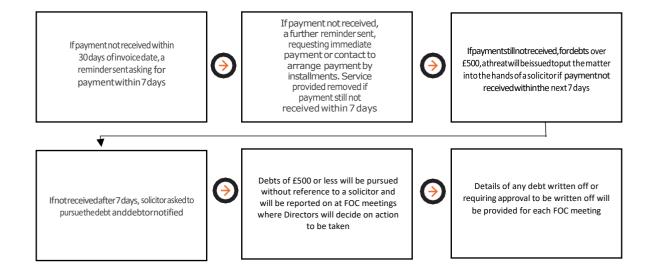
The finance team input the banking amounts into Access and complete reconciliations between sums collected, the sums deposited at the bank and the sums posted to the accounting system, as part of the month-end procedure.

Hard copies of paperwork must be stored in a secure cabinet.

14.5 Debtors / Bad Debt Write Off

- Debts under £500 can be authorised to be written off by the CFO and reported in the month end documentation by the academy.
- Debts between £500 and £999 may be written off only with the approval of both the CFO and CEO and reported in the month-end documentation by the academy
- Debts between £1,000 and up to 1% of the academy annual income or £45,000 (whichever is smaller) per single transaction may be written off with the approval of both the CFO and CEO, and the approval of the FOC.
- Debts over 1% of the academy annual income or over £45,000 individually (whichever is smaller) must obtain the ESFA's prior approval to be written off.

The following debt recovery policy will be applied:





15. Cash Management

15.1 Bankers

The MAT has appointed Royal Bank of Scotland as their bankers for all funds. Investments outside of the current account/ 32-day interest accounts must be approved by the FOC.

15.2 Deposits

Particulars of any bank deposit must be entered in a paying in slip and should include:

- The amount of the deposit and
- Details of all transactions

Counterfoil should include:

- The amount of the deposit
- Signature of person preparing/checking the banking

15.3 Payments and withdrawals

All cheques and other instruments authorising withdrawal from any of the MAT bank accounts must bear signatures / electronic signatures in line with the scheme of delegation.

15.4 Bank reconciliations

The ABMs must ensure bank statements are received regularly and that reconciliations are performed at least on a monthly basis. Reconciliation procedures will ensure:

- All Bank Accounts are reconciled to Access system
- Adjustments are dealt with promptly

15.5 Cash Flow Forecasts

The CFO is responsible for ensuring that the Trust has sufficient funds available to pay for day to day operations. The Trust aims to manage its cash balances to provide for the day to day working capital requirements of its operations, whilst protecting the real long-term value of any surplus cash balances against inflation. Guiding principles are as follows:

 To ensure adequate cash balances are maintained in the current account to cover day to day working capital requirements.

15.6 Investments

Investments must be made only when approved by the FOC and under the Scheme of Delegation.



15.7 Reserves

The Budget is managed in line with the Reserves Policy which is reviewed annually.

16. VAT

16.1 VAT 126 Claims

Under legislation VAT claims can be made on expenditure supporting the academy's core business purposes according to the simplified arrangement as detailed in the VAT Information Sheet 09/11 issued in June 2011.

VAT returns and VAT reconciliations will be completed at Trust level.

16.2 VAT Registration

Separate to the activities mentioned above the academy may choose to register for VAT in relation to its non-business activities, i.e. production of adult meals.

The academy is not registered for VAT at present this is kept under ongoing review with the MAT's External Auditors.

Guidance on VAT can be found at www.hmrc.gov.uk/vat/start/introduction.htm

17. Fixed Assets

17.1 Capitalisation

Fixed assets costing more than £2,000 per item will be capitalised in the accounts and recorded in the fixed asset register. This register will description of the asset, purchase date, supplier, cost, source of funding, expected useful life, depreciation, current net book value.

17.2 Depreciation

Fixed assets will be depreciated in line with the depreciation policies of the Trust and is provided on all tangible assets at the following annual rates calculated to write off the cost less estimated residual value over their useful economic lives as follows:

- Leasehold land straight line over 125 years
- Leasehold buildings straight line over 40 years
- Leasehold improvements straight line over 40 years
- Furniture and equipment straight line at 20% per annum
- ICT equipment straight line over 3 years
- Motor vehicles straight line over 5 years



17.3 Security of assets

Stock and equipment must be secured by means of physical and other security devices. Only authorised staff may access the stores.

17.4 Disposal of assets

Surplus or redundant assets will be disposed of after authorisation by the CFO. The Trust must ensure that asset disposal maintains the principles of regularity, propriety and value for money. This may involve public sale where the assets have a residual value.

Disposal of equipment to staff is not encouraged, as it may be more difficult to evidence the academy obtained value for money.

Where significant, assets should be sold by competitive tender or in the most effective manner. All disposals of land must be agreed in advance with the Secretary of State.

18. Computer Systems

Access to the finance system is password protected. It is the responsibility of the CFO to determine the appropriate level of access for each user and to inform the ABM within the academies.

The Trust have an in-house ICT team to support the requirements of all academies within the Trust and ensure that ICT systems have sufficient back up procedures in place.

19. Reporting to the DfE

The Trust, incorporating each academy, is required to submit reports to the DfE in the following areas:

- Annual Accounts Return (AAR)
- 3 Year Budget Forecasts
- Statutory Year End Accounts

The CFO will prepare this returns/ documentation for these returns with assistance from the appointed accountants where required.

19.1 Annual Accounts Return (AAR) and Whole of Government Accounts

Trusts are required to submit an AAR by mid-January each year in the format supplied by the ESFA (for specific date, refer to academy planner on government web site). The CFO will ensure this is completed and signed off by the external auditors.



19.2 3 Year Budget Forecasts

The Trust must submit to the ESFA, in a form specified by the ESFA, an Academies Budget Forecast Return (BFR).

The BFR is a collection that spans the past, current and future financial years. It collects data in a format to allow for academic and financial year analysis by ESFA/DfE.

19.3 Statutory Year End Accounts/Annual Accounts

As a Charitable company the MAT must comply with company law as set out in the Companies Act 2006. This includes a requirement to prepare a governors' report and financial statements ('annual accounts') and for these to be independently audited by a registered auditor. Financial Statements should be prepared to **31st August** each year. They should include:

- Incoming resources from all sources, receivable in the period
- Resources expended on all activities within the period
- All assets and liabilities of the Academy at the balance sheet date
- All cash received and expended within the period
- Notes to the accounts



The Trust must submit the audited financial statements, auditor's management letter and annual summary of internal scrutiny report to the DfE by **31st December**.

The Trust must submit their audited financial statements to Companies House within 9 months of the end of the accounting period which is **31st May.**

20. Self-Assessment of Management and Governance

The Board will appoint an appropriately qualified body/individual to carry out checks on the Trusts systems of internal control and on the adequacy of the Trusts arrangements for financial management and governance. The current body is detailed in Appendix 2.

The MAT will report to the ESFA annually through the Value for Money Statement within its annual accounts on the effectiveness of their management of its resources.

21. External Auditors

The MAT will appoint an appropriately qualified company as their external auditor. The external audit contract will be reviewed and re-tendered for at least every 5 years, meeting the requirements of the Academy Trust Handbook. The appointment of Auditors must be approved by the Board and Members. The current Auditors are detailed in Appendix 2.



Appendix 1. Scheme of Delegation and Financial Authorities

Financial Authorities – Primary and Secondary Academies					
Delegation	Value (including VAT)	Delegated Authority	Best Value Evidence and Additional Items to Consider		
	Under £12,500	1 signatory required: Principal or Head of School (or Vice Principal as delegated) (or BM at secondary academy)	Value for money should always be considered but no formal written quotes are required. Review the use of existing resources and consider the cost, quality, reliability and availability.		
	£12,500 to £44,999	2 signatures required: Principal or Head of School (or Vice Principal as delegated) plus either CEO, DCEO, CFO (or DofPE for Primaries)	Minimum of two quotations required or use of compliant DfE approved framework.		
Ordering Goods and Services (Purchase Orders)	£45,000 to £99,999	3 signatures required: Principal or Head of School (or Vice Principal as delegated) plus 2 of either CEO, DCEO, CFO	Minimum of three quotations required or use of compliant DfE approved framework.		
	Over £100,000 and up to PCR procurement thresholds	Approval from Chair of Finance & Operations Committee or Chair of Directors. Plus Principal, CEO and DCEO.	Formal tendering process or purchased through a compliant DfE approved framework.		
	Over PCR thresholds: Goods and most services: £214,904 Social and other specific services: £663,504 Works: £5,372,609	Approval from Chair of Finance & Operations Committee or Chair of Directors. Plus Principal, CEO and DCEO.	PCR-compliant buying process including the governments Find a Tender Service (FTS) or use of compliant DfE approved framework.		



	Financial Authorities – Central Trust					
Delegation	Value (including VAT)	Delegated Authority	Best Value Evidence and Additional Items to Consider			
	Under £12,500	1 signature required: CEO, DCEO, CFO, Deputy CFO, Director of Primary Education	Value for money should always be considered but no formal written quotes are required. Review the use of existing resources and consider the cost, quality, reliability and availability.			
	£12,500 to £44,999	1 signature required: CEO, DCEO, CFO	Minimum of two quotations required or use of compliant DfE approved framework.			
Ordering Goods and Services (Purchase Orders)	£45,000 to £99,999	2 signatures required: CEO, DCEO, CFO	Minimum of three quotations required or use of compliant DfE approved framework.			
	Over £100,000 and up to PCR procurement thresholds Over PCR thresholds: Goods and most services: £214,904 Social and other specific services: £663,504 Works: £5,372,609	Approval from Chair of Finance & Operations Committee or Chair of Directors. Plus two of either CEO, DCEO, CFO	Formal tendering process or purchased through a compliant DfE approved framework.			
		Approval from Chair of Finance & Operations Committee or Chair of Directors. Plus two of either CEO, DCEO, CFO	PCR-compliant buying process including the governments Find a Tender Service (FTS) or use of compliant DfE approved framework.			

	Financial Aut	horities – All Academies and Central Tru	ist
Delegation	Value (including VAT)	Delegated Authority	Best Value Evidence and Additional Items to Consider
	Under £12,500	1 signature required: CEO, DCEO, CFO, Deputy CFO, Director of Primary Education	Value for money should always be considered but no formal written quotes are required. Review the use of existing resources and consider the cost, quality, reliability and availability.
	£12,500 to £44,999	2 signatures required: CEO, DCEO, CFO	Minimum of two quotations required or use of compliant DfE approved framework.
Operating Leases / Finance Leases / Contracts / Capital	£45,000 to £99,999	2 signatures required: CEO, DCEO, CFO	Minimum of three quotations required or use of compliant DfE approved framework.
Expenditure*	Over £100,000 and up to PCR procurement thresholds Over PCR thresholds: Goods and most services: £214,904 Social and other specific services: £663,504 Works: £5,372,609	Approval from Chair of Finance & Operations Committee or Chair of Directors. Plus two of either CEO, DCEO, CFO	Formal tendering process or purchased through a compliant DfE approved framework.
		Approval from Chair of Finance & Operations Committee or Chair of Directors. Plus two of either CEO, DCEO, CFO	PCR-compliant buying process including the governments Find a Tender Service (FTS) or use of compliant DfE approved framework.

^{*} All SCA and DFC expenditure should be processed by and approved by the Trust central team. No Capital works should be agreed without Trust Central Team approval



	Financial Authorities					
Delegation	Value (including VAT)	Delegated Authority for All Academies and Central Trust	Best Value Evidence and Additional Items to Consider			
Severance and Compensation Payments	Any Value	Approved by CEO up to ESFA Threshold (£50,000). If above this threshold, CEO will seek ESFA approval and also gain approval from Chair of Finance and Operations Committee.	N/A			
Ex Gratia Payments	Any Value	CEO will Seek ESFA Approval and also gain approval from the Chair of Finance and Operations Committee	N/A			

	Financial Authorities					
Delegation	Value (including VAT)	Delegated Authority for Primary Academy	Delegated Authority for Secondary Academy	Delegated Authority for Central Trust		
	Total Payment run value of up to £50,000	Upload to be undertaken by Academy Business Manager and approved by Principal or Business Manager	Upload to be undertaken by Academy Finance Officer and approved by Principal or Business Manager			
BACS payments and other online bank transfers	Total Payment run value of between £50,001 and £100,000	Upload to be undertaken by Academy Business Manager and approved by Principal and an additional signatory from Trust Approver List	Upload to be undertaken by Academy Business Manager and approved by Principal and an additional signatory from Trust Approver List	All Central payment Runs will be uploaded by the Executive Business Manager or Head of Finance and approved by one of the Trust		
	Total Payment run of over £100,000	Upload to be undertaken by Academy Business Manager and approved by Principal and an additional signatory from Trust Approver List	Upload to be undertaken by Academy Business Manager and approved by Principal and an additional signatory from Trust Approver List			
Cheque Signatories	Any value	Two signatories only	Two signatories only	Two signatories only		
Signatories for ESFA Grant Claims	Any value	Signed by one from Trust Approver List, copy must be kept on file	Signed by one from Trust Approver List, copy must be kept on file	Signed by one from Trust Approver List, copy must be kept on file		



		Financial Authorities	
Delegation	Value (including VAT)	Delegated Authority for All Academies and Central Trust	Best Value Evidence and Additional Items to Consider
Request for expenditure against reserves	Any value	Approved by CEO and Finance and Operations Committee	Proposal to be discussed with CEO and DCEO before Business Cases are collated and submitted in line with value of services
Disposal of Assets	Any value	Chief Finance Officer	
	Under £500	Chief Finance Officer	
Write off bad debts	£500 - £999	Chief Finance Officer	N/A
write on pad debts	Between £1,000 up to 1% of academy annual income or £45,000 (whichever is smaller)	As above and Finance Operations Committee	
	Over 1% of academy annual income or over £45,000	As above plus ESFA Approval	

Financial Authorities						
Delegation	Delegated Authority for Primary Academy	Delegated Authority for Secondary Academy	Delegated Authority for Central Trust			
Payroll Processing	Checked by Academy Business Manager, authorised by Principal or Chief Finance Officer (payroll reports and payments will be checked as appropriate by Central Finance Team on a monthly basis)	Checked by Academy Business Manager, authorised by Principal or Chief Finance Officer (payroll reports and payments will be checked as appropriate by Central Finance Team on a monthly basis)	Checked by Central Finance Team, authorised by DCEO or Chief Finance Officer (payroll reports and payments will be checked as appropriate by Central Finance Team on a monthly basis)			
Contracts of Employment	Trust paperwork to be completed. Any contract needs to be authorised by the Principal and reported to the CEO or DCEO prior to the change being confirmed. Principal Contracts of Employment must be authorised by the CEO or DCEO	Trust paperwork to be completed. Any contract needs to be authorised by the Principal and reported to the CEO or DCEO prior to the change being confirmed. Principal Contracts of Employment must be authorised by the CEO or DCEO	Trust paperwork to be completed. Any central team contract needs to be authorised by the CEO or DCEO prior to the change being confirmed			



Financial Authorities				
Delegation	Value	Delegated Authority	Best Value Evidence and Additional Items to Consider	
Purchase or sale of Freehold Property	Any	ESFA approval required	N/A	
Granting or take up of any leasehold or tenancy agreement (refer to operating leases over 1 year)	Any	ESFA approval required	N/A	
Investments outside of the current account and 32-day interest accounts	Any	Finance and Operations Committee	N/A	
Raising Income Invoices	Any	Academy Business Manager, Academy Finance Officer, Central Finance Team	N/A	

Approver List				
Trust Approver	Primary Academy Approver	Secondary Academy Approver		
Chief Executive Officer	Principal	Principal		
Deputy Chief Executive Officer		Business Manager		
Chief Finance Officer				
Director of Primary Education				
Deputy Chief Finance Officer				







Appendix 2. Current Officers and Approved Providers

Chief Executive Officer and Accounting Officer	Beryce Nixon	
Deputy Chief Executive Officer/Deputy Accounting Officer	Andrew Hibbitt	
Chief Finance Officer	Phil Wilkinson	
Chair of Board of Directors	John Blount	
Trust Bankers	Royal Bank of Scotland	
Internal Auditors	Juniper Education	
Payroll	Rotherham Metropolitain Borough Council (RMBC) Payroll Service	
Solicitors	Wilkin Chapman LLP	
External (Year End) Auditors	BHP Chartered Accountants	

Appendix 3. Order and Purchasing Process

